

AVALON2009

AUSTRALIAN INTERNATIONAL AEROSPACE & DEFENCE EXPOSITION

10-15 MARCH 2009 GEELONG VICTORIA



UNMANNED AIRBORNE VEHICLES & INTEGRATED SYSTEMS SYMPOSIUM and EXHIBITION PAVILION

Exhibition Order forms received after 30 January 2009 will be considered only if space continues to be available.

Exhibitor Name
Full Address
Country Post / Zip Code
Telephone Facsimile
Email
Contact Person
Title

Please Note: All correspondence will be sent to the contact person nominated above at the address supplied.
Attention is directed to the **Agreement Terms** and the **General Conditions of Exhibition**.

The above named Exhibitor hereby makes application for:

EXHIBITION PACKAGES 10-15 MARCH 2009

Exhibition space within the Unmanned Airborne Vehicles & Integrated Systems Pavilion area at AVALON2009 at AUD\$4,500 per display unit.

Number of units Required: @ AUD\$4,500 per unit
Total AUD\$

SPONSORSHIP (only available to AVALON2009 exhibitors) AUD\$2,000

A company logo is to be supplied to the Organiser by 30 January 2009

Total Payment due to Aerospace Australia Limited

Exhibition Space: AUD\$
Sponsorship: AUD\$
TOTAL: AUD\$

UNMANNED AIRBORNE VEHICLES & INTEGRATED SYSTEMS SYMPOSIUM 10-11 MARCH 2009

We apply to make a presentation at the Symposium
(only available to AVALON2009 exhibitors)

Yes No (Please Tick one)
on either 10 or 11 March 2009.

Speaker:

Topic:

Preferred date (not guaranteed): 10 March 11 March

NB: A 150 word abstract of the company and papers to be considered for presentation at the Unmanned Airborne Vehicles & Integrated Systems Symposium is to be submitted to the Organiser by 15 January 2009.



AEROSPACE AUSTRALIA
LIMITED

Organiser
Australian International Aerospace and Defence Exposition:-
Aerospace Australia Limited
Australian Business Number 63 091 147 787
(hereafter called the "Organiser")
PO Box 4095, Geelong, Victoria 3220 Australia
Telephone +61 3 5282 0500 Facsimile +61 3 5282 4455
Email expo@amda.com.au

AGREEMENT TERMS

- The Exhibitor hereby acknowledges and agrees that, if this Exhibition Order is accepted by Aerospace Australia Limited (hereinafter called the "Organiser") and upon such acceptance, a binding agreement will arise between the Exhibitor and the Organiser on the terms and conditions set out herein.
- The Exhibitor acknowledges that, if this Exhibition Order is accepted, the Organiser will notify the Exhibitor in writing of such acceptance.
- (i) Upon such notification of acceptance, the Organiser will invoice the Exhibitor for the full amount of the exhibition charges which the Exhibitor agrees to pay forthwith upon invoice for the same,
(ii) Payment by the Exhibitor within the time specified in subparagraphs (i) hereof will be fundamental term to be complied with by the Exhibitor pursuant to the said agreement between the Exhibitor and the Organiser.
- The Exhibitor agrees that the Exhibitor will be bound by the General Conditions of Exhibition published by the Organiser in respect of the 2009 Australian International Aerospace and Defence Exposition and the Exhibitor, together with the Exhibitor's employees, servants, agents and/or contractors, will be bound by the Exhibition Regulations from time to time promulgated by the Organiser (including all amendments to such regulations from time to time made by the Organiser) and all other directions and instructions that may be issued by the Organiser or its officials. (The said General Conditions of Exhibition are included with this Exhibition Order or are available at the website www.airshow.com.au).
- The Exhibitor hereby agrees to indemnify the Organiser (and its members, officials, servants and agents) against all loss or damage which they or any of them may sustain as a result of any non-compliance by the Exhibitor or by the Exhibitor's employees, servants, agents or contractors with the General Conditions of Exhibition, the Exhibition Regulations (as amended) and any other instruction or direction that may be issued by the Organiser or its officials. Signed for on behalf of the Exhibitor by the undersigned who is a person duly authorised by the Exhibitor for this purpose:

Signature: _____

Name of Signatory: _____

Title: _____

Date: _____

Telephone: _____

Facsimile: _____

Email: _____

Please return to: Exhibition Secretariat, Aerospace Australia Limited
PO Box 4095 Geelong Victoria 3220 Australia
Email: expo@amda.com.au

For more information on AVALON2009 Unmanned Airborne Vehicles & Integrated Systems Symposium and Pavilion contact:

David Mitchell M: +61 408 653 439 E: dmitchell@amda.com.au or

Robert Wouda P: +61 3 5282 0538 E: bwouda@amda.com.au

PRIVACY STATEMENT We collect personal information about individuals to enable us to manage and market our activities and to promote products and services. We may disclose personal information to our insurers, mailing houses, suppliers and contractors. Individuals have the right to access and correct their personal information held by us. If you do not wish to continue receiving marketing communications from us or do not want your personal information disclosed to third parties please contact us at the following address:- The Privacy Officer - Aerospace Australia Limited PO Box 4095, Geelong, Vic 3220 Email: privacy@airshow.com.au Tel: 03 5282 0500 Fax: 03 5282 4455

2009 AUSTRALIAN INTERNATIONAL AEROSPACE AND DEFENCE EXPOSITION

Avalon Airport Victoria, 10 to 15 March 2009, held in conjunction with the Australian International Air Show 2009



1. ORGANISER

In these General Conditions of Exhibition, the term "Organiser" refers to Aerospace Australia Limited (ABN 63 091 147 787).

2. EXPOSITION

In these General Conditions of Exhibition, the term "Exposition" refers to the 2009 Australian International Aerospace and Defence Exposition.

The Exposition is presented, organised, produced, managed, staged and conducted by the Organiser.

3. AIR SHOW

In these General Conditions of Exhibition, the term "Airshow" refers to the Australian International Airshow 2009 held in conjunction with the Exposition.

The Airshow is a separate activity from the Exposition and is not presented, organised, produced, managed, staged or conducted by the Organiser.

The Airshow is presented, organised, produced, managed, staged and conducted by Aviation Development Australia Limited (ABN 54 114 966 175).

The term "Producer" when used herein refers to the said Aviation Development Australia Limited.

4. ACCEPTANCE OF EXHIBITION ORDER

The Organiser reserves the right to decline any Exhibition Order.

Within a reasonable period of time from receipt by the Organiser of the Exhibition Order Form signed by or on behalf of the Exhibitor, the Organiser will notify the Exhibitor in writing as to whether or not such Exhibition Order is accepted by the Organiser.

Until such written notification to the Exhibitor by the Organiser of the Organiser's acceptance of the Exhibition Order, no binding legal commitment shall be deemed to arise on the part of the Organiser.

5. PRICES

All prices are in Australian dollars (A\$) and include Goods and Services Tax (GST).

The Organiser reserves the right to vary prices at any time prior to the opening of the Exposition if either:

- there are significant increases in the rate of Government taxes or duties, or
- there are significant increases in the Organiser's costs in connection with conducting the Exposition.

6. DEPOSIT

The Deposit is payable by the Exhibitor as security for the Exhibitor's performance of its obligations.

Without prejudice to any other rights or remedies available to the Organiser, the Organiser may (and is irrevocably authorised by the Exhibitor to) apply the Deposit in satisfaction (or part satisfaction) of any amounts payable by the Exhibitor, including (without limitation) the exhibition charges payable, any withdrawal, cancellation or postponement charges payable, or any losses, damage, liabilities, costs or expenses the Organiser suffers arising out of any default by the Exhibitor.

7. ALLOCATION OF SPACE

Exhibition space will be allocated by the Organiser to meet considerations of the exhibition layout and any height restrictions.

The Organiser, where possible and without any obligation, will endeavour to allocate exhibition space and positioning in accordance with priority of receipt of Exhibition Order Forms.

Exhibitors will be notified of their exhibition space allocation following the closing date for receipt of Exhibition Order Forms.

The Organiser reserves the right, at the discretion of the Organiser, to vary exhibition space allocations and positions at any time.

8. PROHIBITION ON ASSIGNMENT

No part of any space allocated to any Exhibitor may be transferred, assigned, sub-let or shared with any other Exhibitor or any other person or corporation or entity without the prior written consent of the Organiser.

9. PRESENTATION OF EXHIBITS

Exhibitors are required to maintain and staff their exhibits and stands throughout the complete period of the Exposition (10-15 March 2009 inclusive).

10. VARIATION

The Organiser reserves the right to make any alterations that may be considered reasonably necessary to the nature, method of construction, positions or size of exhibition pavilions, exhibition stands, corporate reception chalets or other exhibition or hospitality structures or facilities and to make other variations considered reasonably necessary by the Organiser in connection with the Exposition.

11. EXHIBITION REGULATIONS

The Organiser will promulgate Exhibition Regulations for the reasonable conduct of the Exposition.

All Exhibitors, their agents, contractors and respective Personnel will be subject to, comply with and be bound by the Exhibition Regulations.

The Organiser may at any time promulgate such amendments to the Exhibition Regulations, as the Organiser may consider reasonable for the conduct of the Exposition, and such amendments will be binding on Exhibitors, their agents, contractors and their respective Personnel.

To the extent of any inconsistency between the Exhibition Regulations and the General Conditions of Exhibition, the provisions of the General Conditions of Exhibition shall prevail.

A copy of the Exhibition Regulations may be obtained from the Organiser or by visiting the website www.airshow.com.au.

12. AIR SHOW REGULATIONS

Airshow Regulations in respect of the conduct of the Airshow may be promulgated by Aviation Development Australia Limited as the Producer of the Airshow.

All Exhibitors, their agents, contractors and respective Personnel participating in the Airshow will be subject to and be bound by such Airshow Regulations.

Amendments to such Airshow Regulations may from time to time be promulgated by the Producer of the Airshow as it may consider reasonable for the conduct of the Airshow, and such amendments will be binding on Exhibitors, their agents, contractors and their respective Personnel participating in the Airshow.

A copy of the Airshow Regulations may be obtained from the Producer of the Airshow or by visiting the website www.airshow.com.au.

13. CONTROL

The control of all aspects of the Exposition is vested in the Organiser. The decisions of the Organiser and its duly authorised officials shall be binding on all Exhibitors, Participants, contractors and their respective Personnel.

The Organiser shall in its absolute discretion have the right without appeal to resolve any dispute in relation to the Exposition arising from any cause not the subject of an express provision of the Exhibition Regulations or the General Conditions of Exhibition.

14. ACCESS TO THE EXPOSITION

The Organiser reserves the right (but shall not be under any obligation) to control entry and access to the Exposition and (without limiting the generality thereof) to:-

- promulgate Conditions of Entry,
- to refuse entry to any person, to require any person to leave the venue and to physically remove any person from the venue,
- to search all persons entering or at the venue,
- to search all bags, luggage, receptacles, clothing, promotional materials, exhibits, stands, equipment, personal property and effects entering or at the venue, and
- to require the removal of (or to remove) any bag, luggage, receptacle, clothing, promotional material, exhibit, stand, equipment, personal property, effects or other item from the venue.

15. LIABILITIES, RELEASES AND INDEMNITIES

To the extent permitted by law:-

(a) Unless otherwise herein provided, Exhibitors, their contractors and their respective Personnel participate in the Exposition and in the Airshow at their own risk;

(b) No liability will be accepted by the Organiser, its Related Bodies Corporate or their respective Personnel for loss or damage to any exhibit, equipment or other property of Exhibitors, their contractors or their respective Personnel at any time;

(c) No liability will be incurred or accepted by the Organiser or its Personnel to the Exhibitor, its contractors or their respective Personnel (and the Organiser and its Personnel will be released, discharged and indemnified by the Exhibitor from and against all liability by the Organiser or its Personnel to the Exhibitor, its contractors and their respective Personnel) in respect of direct or indirect damage, loss or injury to person or property, howsoever caused, arising from:-

- acts or omissions of any person, corporation or entity other than unlawful or negligent acts or omissions directly and personally committed by the Organiser or its Personnel,
- theft, malicious damage, terrorism or other unlawful acts,
- fire, storm, tempest, wind, flood or other weather related occurrence,
- acts or omissions by visitors, patrons, attendees, invitees, Exhibitors, Exhibitors' Personnel, Displays, Displays' Personnel, contractors, suppliers, licensees, performers or other Participants involved with, in or at the Exposition or the Air Show; or
- acts or omissions of trespassers upon the venue for the Exposition or Air Show or any part or element thereof;

(d) Except where the damage, loss or injury to property or person is:-

- directly caused by unlawful or negligent act or omission directly and personally committed by the Organiser (or its Personnel), or
- a direct consequence of a breach by the Organiser of these General Conditions of Exhibition, the Exhibitor will indemnify, release and hold harmless the Organiser (and its Personnel) against and from all claims for direct or indirect damage, loss or injury to property (including the Exhibitor's own and that of third parties) or persons, caused by, arising out of or related to the participation by the Exhibitor, its contractors or their respective Personnel in or at the Exposition or the Airshow;

(e) No liability will be incurred or accepted by any of the Related Bodies Corporate of the Organiser or their respective Personnel to the Exhibitor, its contractors or their respective Personnel (and each Related Body Corporate of the Organiser and the Personnel of each said Related Body Corporate will be released, discharged and indemnified by the Exhibitor from and against all liability by the Related Body Corporate or its Personnel to the Exhibitor, its contractors and their respective Personnel) in respect of direct or indirect damage, loss or injury to personal property, howsoever caused, arising from:-

- acts or omissions of any person, corporation or entity other than acts or omissions directly or personally committed by that Related Body Corporate of the Organiser or the Personnel of such Related Body Corporate;
- theft, malicious damage, terrorism or other unlawful acts,
- fire, storm, tempest, wind, flood or other weather related occurrence,
- acts or omissions by visitors, patrons, attendees, invitees, Exhibitors, Exhibitors' Personnel, Displays, Displays' Personnel, contractors, suppliers, licensees, performers or other Participants involved with, in or at the Exposition or the Airshow; or
- acts or omissions of trespassers upon the venue for the Exposition or Airshow or any part or element thereof;

(g) The Exhibitor will indemnify and hold harmless the Organiser, the Organiser's Related Bodies Corporate and their respective Personnel against and from all direct or indirect damage, loss or injury to property (including the Exhibitor's own and that of third parties) or persons (and all claims in relation to such damage, loss or injury) caused by the Exhibitor, its contractors or their respective Personnel or, without limiting the generality of the foregoing, caused by or arising from:-

- breach by the Exhibitor of any provision of the Exhibition Order or these General Conditions of Exhibition, or
- non-compliance by the Exhibitor, its contractors or their respective Personnel with the provisions of any Exhibition Regulations promulgated by the Organiser in respect of the Exposition or the provisions of any Airshow Regulations promulgated by the Producer of the Airshow in respect of the Airshow, or
- any unlawful, negligent or wrongful act or omission of the Exhibitor, its contractors or their respective Personnel.

16. EXHIBITOR'S INSURANCE

Exhibitors must obtain or provide insurance protection for all third party risks and ensure that the Organiser, its Related Bodies Corporate and their respective Personnel are named as insured's in the insurance policy covering the Exhibitor's participation in the Exposition and the Airshow.

The minimum insurance protection that Exhibitors are required to obtain or provide in respect of their participation in the Exposition and the Airshow is to be whichever is the higher of:

- the existing third party insurance of the Exhibitor; or
- an amount not less than Ten million Australian dollars (A\$10,000,000) for any one accident or occurrence.

Exhibitors wishing to present aircraft in the Aircraft Displays at the Airshow should note that they must also obtain or provide insurance protection for all third party risks and ensure that the Organiser of the Exposition and the Producer of the Airshow, their respective Related Bodies Corporate and their respective Personnel are named as insureds in the insurance policy covering the Exhibitor's participation in the Exposition and the Airshow and that the minimum insurance coverage which Exhibitors will be required to obtain or provide for all third party risks (including passenger insurance) must be whichever is the higher of the following:-

- the total limit of the Exhibitor's existing aircraft third party (including passengers) insurance, or
- not less than the amount shown hereunder for any one accident:-
Aircraft up to (and including) 1/2 tonne - Five million dollars (A\$5,000,000)
Aircraft more than 1/2 tonne but less than 3 tonnes - Ten million dollars (A\$10,000,000)
Aircraft 3 tonnes & over - Thirty million dollars (A\$30,000,000)

It is recommended that Exhibitors insure their exhibits or other equipment against loss or damage, including risk of theft, fire, storm, flood and tempest.

17. WITHDRAWAL BY EXHIBITORS

In the event of an Exhibitor's withdrawal from the Exposition, all payments made by the withdrawing Exhibitor shall be forfeited and, although the Organiser may endeavour to rebook any exhibition space ordered by the withdrawing Exhibitor, any such re-booking will not entitle the withdrawing Exhibitor to a refund of payment made, or a release from, any sums for which the withdrawing Exhibitor has become liable.

18. CANCELLATION

In the event of cancellation of the Exposition or the Airshow or any part thereof for any reason whatsoever, neither the Organiser or any of its Related Bodies Corporate shall be under any liability whatsoever for any expenditure, loss or liability incurred by Exhibitors and the Organiser shall be entitled to retain all sums paid by Exhibitors and shall be entitled to recover from Exhibitors all sums remaining unpaid by Exhibitors to the Organiser.

19. POSTPONEMENT

In the event of postponement of the Exposition or the Airshow for any reason whatsoever, neither the Organiser or any of its Related Bodies Corporate shall be under any liability whatsoever in respect of any expenditure, loss or liability incurred by Exhibitors and the Organiser shall be entitled to retain all sums paid by Exhibitors and shall be entitled to recover from Exhibitors all sums remaining unpaid by Exhibitors to the Organiser.

20. SEVERANCE

If any provision contained in these General Conditions of Exhibition shall be judged by a Court of competent jurisdiction to be either void or unenforceable, that provision shall be severed from these General Conditions of Exhibition to the extent to which it is void or unenforceable and the validity or enforceability of the remaining provisions shall not thereby be affected and the remaining provisions of such General Conditions of Exhibition shall continue in full force and effect.

21. APPLICABLE LAW

The interpretation, construction, performance and adjudication of all legal relationships between the Exhibitor and the Organiser shall be subject in all respects to the laws applicable in the State of Victoria, Australia.

All Exhibitors submit themselves irrevocably to the exclusive jurisdiction of the Courts of Victoria and the Courts of the Commonwealth of Australia having jurisdiction in that State.

22. INTERPRETATION

In these General Conditions of Exhibition:

- words importing the singular number shall include the plural number and vice versa;
- words importing any gender shall include each other gender and the neuter;
- where any Exhibitor consists of more than one person or corporation or entity or any combination of the preceding the liability of such persons or corporations or entities or combination thereof shall be joint and several;
- the terms "Related Body Corporate" and "Related Bodies Corporate" have the meaning provided in section 50 of the Corporations Act 2001 (Cth) and, in connection with the Organiser, shall include Aerospace Maritime and Defence Foundation of Australia Limited (ABN 97 003 774 838), Aviation Development Australia Limited (ABN 54 114 966 175) and Maritime Australia Limited (ABN 31 091 148 837).
- the term "Participant" shall mean those persons, corporations and entities who participate in, exhibit at or are involved in the Exposition or the Airshow other than the Organiser, the Organiser's Related Bodies Corporate and their respective Personnel.
- the term "Personnel" shall mean:-

- in reference to the Organiser - the members, directors, officials, officers, staff, employees, consultants and volunteers of the Organiser; and
- in reference to the Related Bodies Corporate of the Organiser - the members, directors, officials, officers, staff, employees, consultants and volunteers of the Related Body Corporate.
- in reference to Participants (other than the Organiser or its Related Bodies Corporate) - the Participant's members, directors, officers, officials, servants, employees, volunteers and agents and any person who participates in, or performs work or carries out duties associated with, the Exposition or the Airshow for, in respect of or in connection with the Participant.